

Nikkilia E. Lu

SKILLS OVERVIEW

- Multi-racial, first-generation American with proven success building power for diverse coalitions and stakeholders
- Community-oriented leader with expertise in governance structures, with extensive experience working with elected officials at every level of government on electoral and legislative campaigns
- Nimble facilitator and strategist with proven ability balance competing priorities, projects and stakeholders
- Results-oriented manager and mentor to large and diverse teams

PROFESSIONAL EXPERIENCE

State Innovation Exchange (SiX) | Pennsylvania Consultant | December 2020 - March 31, 2021

- Expert consultant on Pennsylvania's progressive movement landscape
- Expert advisor to senior staff for staff hiring process and coalition relationships in Pennsylvania -managing and advising on a multi-step four month hiring process

Biden for President Victory 2020 (coordinated) | Deputy State Director for Pennsylvania | June 2020 - Dec. 2020

- Directly supervised/managed and facilitated collaboration among large and diverse teams across multiple departments including 25+ staff in the political, trips, surrogates, communications and coalitions departments
- Shifted margins in every PA pivot county by successfully managing a dozen principal trips in state

State Innovation Exchange (SiX) | Pennsylvania Director | January 2018 - June 2020

- Developed governance plan with 150+ State House and Senate legislators/staff and 30+ movement partners, resulting in the first ever progressive bicameral agenda in the PA General Assembly, shifting the culture of collaboration within Democratic caucuses in PA's state assembly
- Managed legislative coalition of 30+ partners in PA to ensure equity and inclusion were at the center of the bicameral agenda especially ensuring that people of color were included in Caucus leadership, elevating the first Black woman, Rep. Joanna McClinton, to serve as House Minority Leader in PA's history
- Directly managed an annual budget of nearly a quarter of a million dollars for research, travel, direct legislator engagement, and leadership development training programs

Local 32BJ Service Employees International Union (SEIU) | Western Pennsylvania Political Director | Jan. 2014-Jan. 2018

- Managed membership engagement in all political/legislative work including lobbying, grassroots organizing and political endorsements
- Coordinated successful legislative campaigns with 25+ grassroots partners, including the campaign to pass the Paid Sick Days Act in the City of Pittsburgh, resulting in paid sick days for 50,000 Pittsburgh citizens
- Managed team of 25 janitors and nurses to successfully knock on 100,000+ doors in Western Pennsylvania for 2014 gubernatorial election
- Directly managed an annual Political Action Committee (PAC) budget of \$100,000+ dollars for Western Pennsylvania political contributions directly to candidates

Deborah Gross Pittsburgh City Council Special Election Campaign | Campaign Manager | May 2013 - January 2014

- Successfully managed political program and stakeholder engagement resulting in over 30 direct endorsements
- Successfully managed field and organizing teams resulting in over 200 unique volunteers throughout the campaign
- Successfully managed budget of nearly \$200,000 for organizing, paid media and staff expenses

Dan Gilman Pittsburgh City Council Election Campaign | Field Director | Jan. 2013 - May 2013

- Directly managed 300+ unique volunteers for the campaign throughout the organizing campaign and for Get Out the Voter and Election Day operations

EDUCATION

- **Graduate School of Public and International Affairs, University of Pittsburgh**
 - Master of Public and International Affairs (MPIA) | 2013 | Pittsburgh, PA
 - Specializations in Political Economy and Public Administration
 - Relevant courses include Economics for Public Affairs, Micro and Macroeconomics for Public Affairs, Public Policy Analysis, Public Administration, Power/Order and Change in the Global Economy and more
- **Washington & Jefferson College**
 - Bachelor of Arts | Political Science | 2011 | Washington, PA

LEADERSHIP EXPERIENCE

- Vice Chair, Board of Directors | Emerge Pennsylvania
- Board of Directors | Women & Girls Foundation
- Board of Directors | Pennsylvania United (Founding Board Member)
- Women In Leadership Program | Coro Center for Civic Leadership

REFERENCES

- **Jessie Ulibarri, Co-Executive Director | State Innovation Exchange (SiX)**
 - Email: jessie.ulibarri@gmail.com | Mobile: 720.434.3747
- **Mary Kusler, Senior Director, Center for Advocacy | National Education Association**
 - Email: MKusler@nea.org | Mobile: 703.732.8996
- **Brendan McPhillips, State Director for Pennsylvania | Biden for President 2020**
 - Email: brendan.m.mcphillips@gmail.com | Mobile: 951.970.3268
- **The Honorable Joanna McClinton, Minority Leader Pennsylvania General Assembly, State House**
 - Email: Jmcclintonesq@gmail.com | Mobile: 267.304.2804
- **Blayre Holmes Davis, Director of Community Relations | Pittsburgh Steelers**
 - Email: blynholmes1@gmail.com | Mobile: 724.493.2160